April 2014

All Home Types Condo & Coop Attached/Townhouse Detached

Local Market Insight

American University Park, Washington, DC (Legal)



Presented by

Marjorie Dick Stuart

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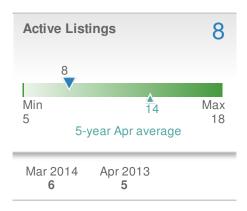


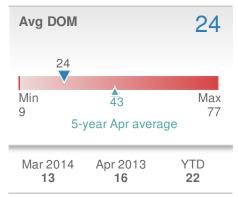


| Closed Sales | | | 6 |
|--------------------------|-------------------|----------------------|--------------|
| -14.3% from Mar 2014: | | 50.0% from Apr 2013: | |
| YTD | 2014 23 | 2013 17 | +/- 35.3% |
| 5-year Apr average: 6 | | | |











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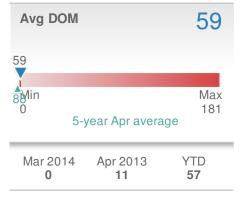


Summary

In American University Park, Washington, DC (Legal), the median sold price for Condo & Coop properties for April was \$440,000, representing an increase of 0% compared to last month and a decrease of 2.2% from Apr 2013. The average days on market for units sold in April was 59 days, 33% below the 5-year April average of 88 days. There was a 100% month over month increase in new contract activity with 2 New Pendings; no MoM change in All Pendings (new contracts + contracts carried over from March) with 1; and a 33.3% decrease in supply to 2 active units.

This activity resulted in a Contract Ratio of 0.50 pendings per active listing, up from 0.33 in March and a decrease from 3.00 in April 2013. The Contract Ratio is 47% lower than the 5-year April average of 0.95. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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| New Pendings | | | 2 |
|---------------------|------------------|---------------------|---------------|
| 0.0% from Mar 2014: | | 0.0% from Apr 2013: | |
| YTD | 2014 2 | 2013 4 | +/- -50.0% |
| 5-year | Apr average | e: 1 | |

| Closed Sales | | | 0 | |
|------------------------|------------------|---------------------|---------------------|--|
| 0.0% from Mar 2014: | | 0.0% from Apr 2013: | | |
| YTD | 2014 0 | 2013 1 | +/- - -100.0% | |
| 5-year | Apr average | e: 0 | * F & U. U-70 | |

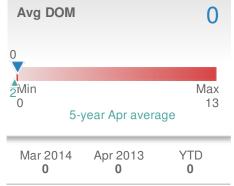


Summary

In American University Park, Washington, DC (Legal), the median sold price for Attached/Townhouse properties for April was \$0, representing no change compared to last month and no change from Apr 2013. The average days on market for units sold in April was 0 days, 100% below the 5-year April average of 2 days. There was a 0% month over month increase in new contract activity with 2 New Pendings; a 0% MoM increase in All Pendings (new contracts + contracts carried over from March) to 2; and a 0% increase in supply to 1 active units.

This activity resulted in a Contract Ratio of 2.00 pendings per active listing, up from 0.00 in March and an increase from 0.00 in April 2013. The Contract Ratio is 85% higher than the 5-year April average of 1.08. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







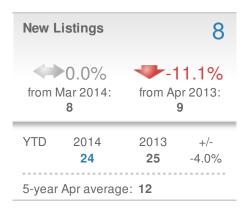
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| New Pendings | | 6 | |
|------------------------------|-----------|----------------|-------|
| 0.0% | | -14.3% | |
| from Mar 2014: | | from Apr 2013: | |
| YTD | 2014 | 2013 | +/- |
| | 21 | 23 | -8.7% |
| 5-year Apr average: 7 | | | |

| Closed Sales | | 4 | |
|--------------------------|-------------------|----------------------|--------------|
| -42.9% from Mar 2014: | | 33.3% from Apr 2013: | |
| YTD | 2014 18 | 2013 13 | +/- 38.5% |
| 5-year | Apr average | e: 4 | |



Summary

In American University Park, Washington, DC (Legal), the median sold price for Detached properties for April was \$1,100,000, representing an increase of 20.2% compared to last month and an increase of 37% from Apr 2013. The average days on market for units sold in April was 7 days, 75% below the 5-year April average of 28 days. There was no month over month change in new contract activity with 6 New Pendings; a 40% MoM increase in All Pendings (new contracts + contracts carried over from March) to 7; and a 66.7% increase in supply to 5 active units.

This activity resulted in a Contract Ratio of 1.40 pendings per active listing, down from 1.67 in March and a decrease from 3.00 in April 2013. The Contract Ratio is 1% lower than the 5-year April average of 1.42. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.



